# Guy Grossman: 8/2018


**Contact Information**

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**Academic Positions**

**Associate Professor, University of Pennsylvania** **2018 –**
Department of political science

**Assistant Professor, University of Pennsylvania** **2012 – 2018**
Department of political science

**Visiting Associate Scholar, Princeton University** **2015 – 2016**
Department of Politics & Empirical Studies of Conflict

**Postdoctoral Research Associate, Princeton University** **2011 – 2012**
Office of Population Research

**Education**

**Columbia University** New York City, NY

Ph.D., Political Science, 2011 (*with distinction*)

M.A., Political Science, 2006

**Tel Aviv University** Tel Aviv, Israel

M.A., History and Philosophy of Science and Ideas , 2004 (*Summa cum laude*)

L.L.B., Law, 1999 (*Magna cum laude*)

**Book**

[1] "Information, Accountability, and Cumulative Learning: Lessons from *Metaketa I*." 2019. Dunning, T., G. Grossman, M. Humphreys, S. Hyde, C. McIntosh, and G. Nellis. *Cambridge University Press (Cambridge Studies in Comparative Politics series).*

**Peer-Reviewed Publications**

[20] 2018. Gottlieb, J., G. Grossman, H. Larreguy, & B. Marx, "A Signaling Theory of Distributive Policy Choice: Evidence From Senegal," *Journal of Politics*

[19] 2018. Grossman, G., M. Platas & J. Rodden "Crowdsourcing Accountability: ICT for Service Delivery," *World Development*

[18] 2018. Manekin, D., G. Grossman, and T. Mitts. "Contested Ground: Disentangling Material and Symbolic Attachment to Territory," *Political Science Research & Methods*

[17] 2018 Grossman, G., and K. Michelitch "Information Dissemination, Competitive Pressure, and Politician Performance between Elections." *American Political Science Review*, 112(2):280–301

[16] 2018. Grossman, G., D. Manekin and M. Margalit "How Sanctions Affect Public Opinion in Target Countries: Experimental Evidence From Israel." *Comparative Political Studies*

[15] 2018. Gottlieb, J., G. Grossman, A.L. Robinson. "Do Men and Women Have Different Policy Preferences in Africa? Determinants and Implications of Gender Gaps in Policy Prioritization." *British Journal of Political Science*, 48(3): 611–638

[14] 2017. Grossman, G., J.H. Pierskalla, E. Boswell Dean "Government Fragmentation and Public Goods Provision." *Journal of Politics*, 79(3):823–840

[13] 2017 Grossman, G., K. Michelitch, M. Santamaria "Texting Complaints to Politicians: Name Personalization and Politicians' Encouragement in Citizen Mobilization." *Comparative Political Studies*, 50(10): 1325–1357

[12] 2016. Croke, K., G. Grossman, H. Larreguy, J. Marshall. "Deliberate disengagement: How education decreases political participation in electoral authoritarian regimes" *American Political Science Review* 110(3): 579–600

[11] 2016. Grossman, G., O. Gazal, S. Pimentel, J. Weinstein. "Descriptive Representation and Judicial Outcomes in Multi-Ethnic Societies." *American Journal of Political Science*, 60(1): 44–69

[10] 2015. Grossman, G, D. Manekin and D. Miodownik. "The Political Legacies Of Combat: Attitudes Towards War And Peace Among Israeli Ex-Combatants." *International Organization*, 69(4): 981–1009

[9] 2015. Grossman, G. "Renewalist Christianity and the Political Saliency of LGBTs: Theory and Evidence from Sub-Saharan Africa." *Journal of Politics* 77(2): 337–351

[8] 2014. Grossman, G. and W. Hanlon. "Do better monitoring institutions increase leadership quality in community organizations? Evidence from Uganda." *American Journal of Political Science*, 58(3): 669–686

[7] 2014. Grossman, G., M. Humphreys and G. Sacramone-Lutz. "'I wld like u WMP to extend electricity 2 our village:' On Information Technology and Interest Articulation." *American Political Science Review*, 108(3):688–705

[6] 2014. Grossman, G. and J. Lewis. "Administrative Unit Proliferation." *American Political Science Review*, 108(1):196–207

[5] 2014. Grossman, G. "Do Selection Rules Affect Leader Responsiveness? Evidence from Uganda." *Quarterly Journal of Political Science*, 9(1):1–44

[4] 2013. Baldassarri, D. and G. Grossman. "The Effect of Group Attachment and Social Position on Prosocial Behavior: Evidence from Lab-in-the-Field Experiments." *PLoS ONE* 8(3): e58750

[3] 2012. Grossman, G. and D. Baldassarri. "The Impact of Elections on Cooperation: Evidence from a Lab-in-the-Field Experiment in Uganda." *American Journal of Political Science*, 56(4): 964–985

[2] 2011. Baldassarri, D. and G. Grossman. "Centralized-sanctioning and legitimate authority promote cooperation in humans." *Proceedings of the National Academy of Sciences*, 108(27): 11023–11027

[1] 2006. Grossman, G. and R. Kaplan. "Courage to Refuse." *Peace Review* 18(2):189–197

## Book Chapters

[2] 2016. Grossman, G. "Leadership Selection Rules and Decentralized Governance." in *Decentralized Governance and Accountability: Academic Research and the Future of Donor Programming*, eds. Erik Wibbles and Jonathan Rodden, chapter 2, pp. 49–74.

[1] 2015. Grossman, G. and L. Paler. "Using Field Experiments to Study Political Institutions." in *Routledge Handbook of Comparative Political Institutions*, eds. Jennifer Gandhi and Ruben Ruiz-Rufino, pp. 84–97.

## Newsletter

[2] 2018 Dunning, T., G. Grossman, M. Humphreys, S. Hyde and C. McIntosh, "Reflections on Challenges in Cumulative Learning from the Metaketa Initiative." The Political Economist (Newsletter for APSA's Political Economy Section)

[1] 2011. Grossman, G. "Lab-in-the-field Experiments," *Newsletter of APSA experimental section*, 2(2): 13-18

## Under Review

[6] Grossman, G., M. Humphreys & G. Sacramone-Lutz., "Information Technology and Political Engagement: Mixed Evidence from Uganda," revise and resubmit at *Journal of Politics*

[5] Getmansky, A, G. Grossman & A. Wright "Border Walls and Crime Spillovers," revise and resubmit at *Quarterly Journal of Political Science*

[4] Ferrali, R., G. Grossman, M. Platas, J. Rodden. "Peer effects and externalities in technology adoption: Evidence from community reporting in Uganda"

[3] Eubank, N., Grossman, G., M. Platas and J. Rodden "Social Networks, Word of Mouth, and Turnout in Low Salience Elections"

[2] Garcia-Hernandez, A., Grossman, G. and K. Michelitch, "Gender, Networks, and Politician Performance: Evidence from 50 Ugandan Subnational Governments with Women's Reserved Seats"

[1] Dipoppa, G., and G. Grossman, " Instrumental Political Participation and External Efficacy: Evidence from English Local Elections"

## Awards

- *Winner of APSA's Experimental Political Science Research Section Best Paper Award, 2017.*
- *NEPS Medal for Best Publication in Peace Science, 2016.*
- *Lawrence Longley Award for the best article on representation and electoral systems published in 2015.*
- *Winner of the Information Technology and Politics APSA Section Best Paper Award, 2014.*
- *Winner of The Kellogg/Notre Dame Award for the best paper in Comparative Politics, Midwest Political Science Association, 2014.*

- *Honorable Mention, The Sage Paper Award for best paper in Comparative Politics presented at APSA annual meeting, 2012.*
- *Honorable Mention, The Best Political Sociology Article published in 2012, by the American Sociology Association.*
- *Honorable Mention best paper award for faculty, 2012, of the Rationality and Society section of the American Sociological Association.*

## Fellowships

- The Harry S. Truman Research Institute for the Advancement of Peace
  **2013 – 2014**
- Center for the Study of Development Strategies, Columbia University
  **2011 – 2016**
- Institute for Social and Economic Research, Columbia University
  **2010 – 2011**
- International Development and Globalization Program (IGERT)
  **2006 – 2010**

## Grants

**2018**

- Dean's Global Inquiries grant, Penn School of Arts and Sciences ($75,000)
- UPenn, The Browne Center for International Politics: "The Civic Counterculture? Attitudes Toward Democracy in the United States", ($5000)

**2017**

- IPA's Peace and Recovery Program ""Community Policing in Uganda" ($114,687)
- Economic Development & Institutions (EDI) consortium: "Community Policing in Uganda (endline activities)" ($292,000)
- Evidence in Governance and Politics / DFID: "Community Policing in Uganda (baseline)" ($190,863)
- UPenn, School of Arts & Sciences Seed Grant: "Exploratory Cross-Border Migration Study" ($10,000)
- UPenn, Fels Institute Student Research Grant: "Developing World Refugee and Asylum Policy Dataset" ($9,957)
- UPenn, The Browne Center for International Politics: "Community Policing in Uganda," seed grant, ($4,960)

**2016**

- Center for Effective Global Action (CEGA): "Community Policing in Uganda," seed grant ($10,265)
- UPenn, School of Arts & Sciences Research Opportunity Grant: "Refugees integration in Uganda" ($5,000)

**2015**

- Private foundation: "Information Barriers to Public Service Delivery: Innovations in Strengthening Local Political Accountability in Uganda" ($115,405)
- USAID via Social Impact: "SMS for Better Service Provision in Uganda" ($84,562)
- UPenn, The Brown Center for International Politics: "Economic Sanctions: A Public Opinion Perspective" ($4,500)
- Democratic Governance Facility via DANIDA: "Innovations in Strengthening Local Political Accountability in Uganda" ($24,671)
- World Bank: "Public Service Reform in Guinea," seed grant ($25,000)

**2014**

- NSF (Award ID: 1260631): Political Communication and Accountability in Uganda ($317,000)

- Private foundation: "Information Barriers to Public Service Delivery: Innovations in Strengthening Local Political Accountability in Uganda" ($85,553)
- Stanford Global Development and Poverty Initiative: "ICT for better governance" ($49,950)
- Private foundation: "Public Opinion and Oil Governance in Uganda" ($30,000)
- Israel Institute: "Policy Instruments and Public Opinion in the Israeli-Palestinian conflict" ($10,000)
- University of Pennsylvania, SAS Research Opportunity Grant: "Policy Instruments and Public Opinion in the Israeli-Palestinian Conflict" ($10,000)

**2013**

- Private foundation: Public Opinion and Oil Governance in Uganda ($105,000)
- The Harry Truman Research Institute for the Advancement of Peace: "The Political Legacies of Combat" ($10,000)
- The Tami Steinmetz Center for Peace Research: "The Political Legacies of Combat" ($6,700)
- UPenn, The Brown Center for International Politics: "The Political Legacies of Combat" ($5,000)
- The Eshkol Institute for Social, Economic and Political Research: "The Political Legacies of Combat" ($3,200)
- 3ie Open Window Grant ($425,000 - deferred)

**2012**

- Deepening Democracy Programme: ACODE scorecard project in Uganda ($348,239)
- Private foundation: Local governance in Uganda ($203,780)

**2011**

- National Democratic Institute: evaluation of uSpeak in Uganda ($250,000)
- Institute for Social and Economic Research, CU ($5,000)

**2010**

- International Development and Globalization Program, CU (Seed Grant)
- Center for the Study of Development Strategies, CU ($9,000)
- NSF (Award ID: 0924778): CU sub-grant ($60,945)
- NSF (Award ID: 0921204): Doctoral Dissertation Improvement Grant ($11,800)

**2009 and earlier**

- Initiative for Policy Dialogue (IPD), CU (Summer Research Grant)
- Graduate School of Arts and Science, Summer Research Funding, CU
- International Development and Globalization Program, CU (Summer Research)
- Social Science Research Council: DPDF
- Cohn Institute, Excellence Fellowship, Tel Aviv University

## Conferences/ Invited Talks (Past 5 years)

**2018**

- World Bank, Governance Global Practice seminar, Washington DC
- Essex University, department seminar, Colchester UK
- University College London School of Public Policy, department seminar, UK
- Oxford University, Blavatnik School of Government, UK
- Oxford University, The Centre for Experimental Social Science (CESS), UK
- Oxford University, Centre for the Study of African Economics (CSAE), UK
- Center for Global Development, Refugee Labor Market Access, Washington DC
- Evidence in Governance and Politics Conference, Nashville, TN
- Yale University, Workshop on Experiments in Cooperation and Norms

**2017**

- SITE – Stockholm School of Economics, Sweden
- Yale University, Political Economy seminar, New Haven
- Evidence in Governance and Politics Conference, Park City, Utah
- Brigham Young University, Department Colloquia, Provo, Utah
- Project on Resources, Development, and Governance (PRDG), UCLA, CA

- APSA, Annual conference, San Francisco, CA
- EPSA, Annual conference, Milan, Italy
- USAID-DRG center, Washington DC
- Toulouse Political Economy working group, France
- IFPRI Workshop on The Role of Information in Improving Governance, DC
- Harvard Experimental Political Science Graduate Conference (*keynote*) MA
- Evidence in Governance and Politics Conference, Paris France
- Houston University, Political Economy Conference, Houston TX
- NYU Abu Dhabi, WESSI – workshop senior mentor, Abu Dhabi
- Southern Political Science Association, Annual conference, New Orleans

**2016**

- Hebrew University, Causal Inference Lecture, Jerusalem, Israel
- Tel Aviv University, Department Seminar, Israel
- African Studies Association, Annual conference, Washington, DC
- Princeton, Center for Information Technology Policy (Computer Science), NJ
- Princeton University, Princeton's Development Lab, NJ
- Brown University, Watson Institute for International and Public Affairs, RI
- Johns Hopkins, School of Advanced International Studies, Washington, DC
- EGAP, Tri–annual workshop, New Haven, CT
- APSA, Annual conference, Philadelphia, PA
- EPSA, Annual conference, Brussels, Belgium
- NYU Abu Dhabi, invited speaker seminar, Abu Dhabi
- TicTec2016, *Keynote speaker*, Barcelona, Spain
- EGAP, Tri-annual workshop, Cape Town, SA
- UC San Diego, School of Global Policy & Strategy, CA
- Evidence in Governance and Politics, Cape Town, South Africa
- Princeton University, ICT and Governance Workshop, NJ
- Duke, Geospatial Data, Governance and the Future of Development Aid
- Princeton University, Comparative Politics Colloquia, NJ
- Penn State University, Conference on Data-Driven Development in Africa, PA

**2015**

- Haifa University, department seminar, Israel
- Washington University at St. Lewis, Political science, MO
- International Food Policy Research Institute, Washington DC
- Ryerson University, Political Behavior workshop, Toronto, CA
- UT Austin, CP/IR seminar, Austin, TX
- New York University, NYC, NY
- APSA, Annual conference, San Francisco, CA
- Harvard Meeting on Political Geography, Cambridge, MA
- NYU, IR/Comparative Politics speaker seminar, NYC, NY
- Yale, Political Economy Leitner Seminar, New Haven, CT
- NYU, Contemporary African Political Economy Research Seminar, NY
- UC Berkeley, Comparative Politics Colloquium, Berkeley, CA
- LSE, Political Economy Seminar (PSPE group), London, UK

**2014**

- Inter-American Development Bank (IDB), Invited Speaker Series, Washington
- Hertie School of Governance, Political Institutions Workshop, Berlin, Germany
- Juniata College, Baker Institute for Peace and Conflict Studies, PA
- UNC at Chapel Hill, Department Speaker Series Seminar, NC
- Princeton University, Experiments in Governance and Politics, NJ
- Georgetown, Initiative on Innovation, Development and Evaluation, Washington
- Notre Dame Law, Behavioral and Experimental Law & Economics, London, UK
- APSA, Annual conference, Washington D.C.
- Barcelona Graduate School of Economic, Summer Forum, Barcelona, Spain
- Stanford University, Comparative Politics Seminar, Palo Alto, CA
- Pacific Conference for Development Economics, UCLA, CA
- MPSA, Annual conference, Chicago, IL

- Tel Aviv University, Department Seminar, Israel
- Hebrew University, Department Seminar, Jerusalem, Israel

## Professional Service

**Evidence in Governance and Politics (EGAP)**
- Executive Board Director 2015–
- Member 2013 –

**Editorial Boards**
- *Journal of Experimental Political Science* 2017–
- *American Journal of Political Science* 2014–

**Award Committees**
- *Lawrence Longley Award* (Committee chair, 2016)
- *Experimental Research Section's Best Paper Award* (Committee chair, 2016)
- *APSA Best Dissertation Award in IT & Politics* (Committee member, 2015)

**Reviewer:**
- *American Political Science Review, American Journal of Political Science, American Journal of Sociology, African Affairs, British Journal of Political Science, Conflict Management and Peace Sciences, Comparative Politics Studies, Journal of Conflict Resolution, Journal of Development Economics, Journal of the European Economic Association, Journal of Politics, Journal of Experimental Political Science, International Organization, International Theory, Proceedings of the National Academy of Sciences, Rationality & Society, Research & Politics, Studies in Comparative International Development, World Development, World Politics, Quarterly Journal of Political Science*

## University Service

**School of Arts & Science**
- SAS Africa Working Group (2013-2017)
- Dean's Council on Innovation (2014-2015)

**Political Science department**
- Comparative Politics Seminar organizer (2013-2015)
- Graduate Admission Committee (2013-2015)

## Graduate students

**Current**
- Jeremy Springman (UPenn)
- Gemma Dipoppa (UPenn)
- Michael Freedman (MIT)

**Past Students (Placement)**
- Emmerich Davies (Harvard)

## Work Experience

**Yoel Geva, Ltd**, Tel Aviv, Israel

*Senior Lecturer* **2000–2005**

**Shaldor Management Consulting**, Tel Aviv, Israel

*Consultant* **1999–2000**

**Kidum Ltd**, Tel Aviv, Israel

*National Teacher Supervisor* **1997–1999**

*Instructor* **1995–1997**

**Israel Defense Forces**, Israel

*Infantry Company Commander (Lieutenant)* **1990 – 1994**