

## Guy Grossman: 3/2017

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- CONTACT INFORMATION      Department of Political Science      +1-917-664-6946 (Mobile)  
University of Pennsylvania      +1-215-898-4209 (Work)  
208 S. 37th Street (225 Stiteler Hall)      ggros@sas.upenn.edu  
Philadelphia, PA 19104-6215      <http://sites.sas.upenn.edu/ggros>
- ACADEMIC POSITIONS      **Assistant Professor, University of Pennsylvania**      **2012 – present**  
Department of political science
- Visiting Associate Scholar, Princeton University**      **2015 – 2016**  
Department of Politics & Empirical Studies of Conflict
- Postdoctoral Research Associate, Princeton University**      **2011 – 2012**  
Office of Population Research
- EDUCATION      **Columbia University** New York City, NY  
Ph.D., Political Science, 2011 (*with distinction*)  
M.A., Political Science, 2006
- Tel Aviv University** Tel Aviv, Israel  
M.A., History and Philosophy of Science and Ideas , 2004 (*Summa cum laude*)  
L.L.B., Law, 1999 (*Magna cum laude*)
- BOOK      “Information and Accountability: A New Method for Cumulative Learning.”  
Dunning, T., G. Grossman, M. Humphreys, S. Hyde, and C. McIntosh (editors)  
Under contract at *Cambridge University Press*.
- PUBLICATIONS      [18] 2016. Grossman, G., J.H. Pierskalla, E. Boswell Dean. “Government Fragmentation and Public Goods Provision.” *Journal of Politics*.
- [17] 2016 Grossman, G., K. Michelitch, M. Santamaria “Texting Complaints to Politicians: Name Personalization and Politicians’ Encouragement in Citizen Mobilization.” *Comparative Political Studies*.
- [16] 2016. Gottlieb, J., G. Grossman, A.L. Robinson. “Do Men and Women Have Different Policy Preferences in Africa? Determinants and Implications of Gender Gaps in Policy Prioritization.” *British Journal of Political Science*.
- [15] 2016. Croke, K., G. Grossman, H. Larreguy, J. Marshall. “Deliberate disengagement: How education decreases political participation in electoral authoritarian regimes.” *American Political Science Review*, 110(3): 579–600
- [14] 2016. Grossman, G., O. Gazal, S. Pimentel, J. Weinstein. “Descriptive Representation and Judicial Outcomes in Multi-Ethnic Societies.” *American Journal of Political Science*, 60(1): 44–69.

- [13] 2015. Grossman, G, D. Manekin and D. Miodownik. “The Political Legacies Of Combat: Attitudes Towards War And Peace Among Israeli Ex-Combatants.” *International Organization*, 69(4): 981–1009.
- [12] 2015. Grossman, G. “Renewalist Christianity and the Political Saliency of LGBTs: Theory and Evidence from Sub-Saharan Africa.” *Journal of Politics* 77(2): 337–351.
- [11] 2014. Grossman, G. and W. Hanlon. “Do better monitoring institutions increase leadership quality in community organizations? Evidence from Uganda.” *American Journal of Political Science*, 58(3): 669–686.
- [10] 2014. Grossman, G., M. Humphreys and G. Sacramone-Lutz. “‘I wld like u WMP to extend electricity 2 our village:’ On Information Technology and Interest Articulation.” *American Political Science Review*, 108(3):688–705.
- [9] 2014. Grossman, G. and J. Lewis. “Administrative Unit Proliferation.” *American Political Science Review*, 108(1):196–207.
- [8] 2014. Grossman, G. “Do Selection Rules Affect Leader Responsiveness? Evidence from Uganda.” *Quarterly Journal of Political Science*, 9(1):1–44
- [7] 2013. Baldassarri, D. and G. Grossman. “The Effect of Group Attachment and Social Position on Prosocial Behavior: Evidence from Lab-in-the-Field Experiments.” *PLoS ONE* 8(3): e58750.
- [6] 2012. Grossman, G. and D. Baldassarri. “The Impact of Elections on Cooperation: Evidence from a Lab-in-the-Field Experiment in Uganda.” *American Journal of Political Science*, 56(4): 964–985.
- [5] 2011. Baldassarri, D. and G. Grossman. “Centralized-sanctioning and legitimate authority promote cooperation in humans.” *Proceedings of the National Academy of Sciences*, 108(27): 11023–11027.
- [4] 2006. Grossman, G. and R. Kaplan. “Courage to Refuse.” *Peace Review* 18(2):189–197.
- [3] 2016. Grossman, G. “Electoral Institutions, Leadership Selection and Local Governance.” in *Decentralized governance and development programming*, eds. Erik Wibbles and Jonathan Rodden (forthcoming).
- [2] 2015. Grossman, G. and L. Paler. “Using Field Experiments to Study Political Institutions.” in *Routledge Handbook of Comparative Political Institutions*, eds. Jennifer Gandhi and Ruben Ruiz-Rufino, pp. 84–97.
- [1] 2011. Grossman, G. “Lab-in-the-field Experiments,” *Newsletter of APSA experimental section*, 2(2): 13-18.

UNDER REVIEW

- [1] 2017 Dipoppa, G., G. Grossman, “ Instrumental Political Participation and External Efficacy: Evidence from English Local Elections”
- [2] 2017 Getmansky, A, G. Grossman and A. Wright “Unintended Policy Externalities and the Economics of Crime”
- [3] 2016 Gottlieb, J., G. Grossman, H. Larreguy, B. Max, “A Signaling Theory of Distributive Policy Choice: Evidence From Senegal”
- [4] 2016 Grossman, G., M. Humphreys and G. Sacramone-Lutz., “Information Technology and Political Engagement: Mixed Evidence from Uganda”
- [5] 2016 Grossman, G., K. Michelitch “Information Dissemination, Competitive Pressure, and Politician Performance between Elections: A Field Experiment in Uganda”
- [6] 2016. Manekin, D., G. Grossman, T. Mitts. “Contested Ground: Disentangling Material and Symbolic Attachment to Territory”

AWARDS

- *NEPS Medal for Best Publication in Peace Science, 2016*
- *Winner of the Information Technology and Politics APSA Section Best Paper Award, 2014.*
- *Winner of The Kellogg/Notre Dame Award for the best paper in Comparative Politics, Midwest Political Science Association, 2014.*
- *Lawrence Longley Award for the best article on representation and electoral systems published in 2014.*
- *Honorable Mention, The Sage Paper Award for best paper in Comparative Politics presented at APSA annual meeting, 2012.*
- *Honorable Mention, The Best Political Sociology Article published in 2012, by the American Sociology Association.*
- *Honorable Mention best paper award for faculty, 2012, of the Rationality and Society section of the American Sociological Association.*

FELLOWSHIPS

- Fellow, The Harry S. Truman Research Institute for the Advancement of Peace **2013 – 2014**
- Fellow, Center for the Study of Development Strategies, Columbia University **2011 – present**
- Fellow, Institute for Social and Economic Research, Columbia University **2010 – 2011**
- Fellow, International Development and Globalization Program (IGERT) **2006 – 2010**

## GRANTS

### 2016

- University of Pennsylvania, SAS Research Opportunity Grant (\$5,000)
- Center for Effective Global Action (CEGA), travel grant, (\$10,265)

### 2015

- The Brown Center for International Politics, UPenn (\$4,500)
- Democratic Governance Facility (impact of oil pipeline) (\$95,000)
- Evaluation of ACODE scorecard project in Uganda (\$115,405)
- DANIDA: Evaluation of ACODE scorecard project in Uganda (\$25,000)
- World Bank: Public Service Reform in Guinea project— seed grant (\$25,000)

### 2014

- Stanford Global Development and Poverty Initiative (\$49,950)
- Israel Institute research grant – public opinion on war and peace (\$10,000)
- University of Pennsylvania, SAS Research Opportunity Grant (\$10,000)
- Oil governance in Uganda (\$85,553)
- Oil governance in Uganda (\$30,000)
- National Science Foundation – evaluation of uSpeak program (\$312,000)

### 2013

- The Harry Truman Research Institute for the Advancement of Peace (\$10,000)
- The Tami Steinmetz Center for Peace Research (\$6,700)
- The Eshkol Institute for Social, Economic and Political Research (\$3,200)
- 3ie Open Window Grant (\$425,000 - deferred)

### 2012

- Deepening Democracy Programme - local governance in Uganda (\$348,239)
- Local governance in Uganda (\$203,780)

### 2011

- National Democratic Institute – cooperation in small groups (\$250,000)
- Institute for Social and Economic Research, CU (\$5,000)

### 2010

- International Development and Globalization Program, CU (Seed Grant)
- Center for the Study of Development Strategies, CU (\$9,000)
- NSF (Award ID: 0924778): CU sub-grant (\$60,945)
- NSF(Award ID: 0921204): Doctoral Dissertation Improvement Grant (\$11,800)

### 2009 and earlier

- Initiative for Policy Dialogue (IPD), CU (Summer Research Grant)
- Graduate School of Arts and Science, Summer Research Funding, CU
- International Development and Globalization Program, CU (Summer Research)
- Social Science Research Council: DPDF
- Cohn Institute, Excellence Fellowship, Tel Aviv University

CONFERENCES/  
INVITED  
PRESENTATIONS

**2017**

IFPRI Workshop on The Role of Information in Improving Governance, DC  
Harvard Experimental Political Science Graduate Conference, keynote speaker, MA  
Evidence in Governance and Politics Conference, Paris France  
Houston University, Political Economy Conference, Houston TX  
NYU Abu Dhabi, WESSI – workshop senior mentor, Abu Dhabi  
Southern Political Science Association, Annual conference, New Orleans

**2016**

Hebrew University, Causal Inference Lecture, Jerusalem, Israel  
Tel Aviv University, Department Seminar, Israel  
African Studies Association, Annual conference, Washington, DC  
Princeton, Center for Information Technology Policy (Computer Science), NJ  
Princeton University, Princeton's Development Lab, NJ  
Brown University, Watson Institute for International and Public Affairs, RI  
John Hopkins, School of Advanced International Studies, Washington, DC  
EGAP, Tri-annual workshop, New Haven, CT  
APSA, Annual conference, Philadelphia, PA  
NYU Abu Dhabi, invited speaker seminar, Abu Dhabi  
TicTec2016, Keynote speaker, Barcelona, Spain  
EGAP, Tri-annual workshop, Cape Town, SA  
UC San Diego, School of Global Policy & Strategy, CA  
Evidence in Governance and Politics, Cape Town, South Africa  
Princeton University, ICT and Governance Workshop, NJ  
Duke University, Geospatial Data, Governance and the Future of Development Aid  
Princeton University, Comparative Politics Colloquia, NJ  
Penn State University, Conference on Data-Driven Development in Africa, PA

**2015**

Haifa University, department seminar, Israel  
Washington University at St. Lewis, Political science, MO  
International Food Policy Research Institute, Washington DC  
Ryerson University, Political Behavior workshop, Toronto, Canada  
UT Austin, CP/IR seminar, Austin, TX  
New York University, NYC, NY  
APSA, Annual conference, San Francisco, CA  
Harvard Meeting on Political Geography, Cambridge, MA  
NYU, IR/Comparative Politics speaker seminar, NYC, NY  
Yale, Political Economy Leitner Seminar, New Haven, CT  
NYU, Contemporary African Political Economy Research Seminar, NY  
UC Berkeley, Comparative Politics Colloquium, Berkeley, CA  
LSE, Political Economy Seminar (PSPE group), London, UK

**2014**

Inter-American Development Bank (IDB), Invited Speaker Series, Washington  
Hertie School of Governance, Political Institutions Workshop, Berlin, Germany  
Juniata College, Baker Institute for Peace and Conflict Studies, PA  
UNC at Chapel Hill, Department Speaker Series Seminar, NC

Princeton University, Experiments in Governance and Politics, NJ  
Georgetown, Initiative on Innovation, Development and Evaluation, Washington  
Notre Dame Law, Behavioral and Experimental Law and Economics, London, UK  
APSA, Annual conference, Washington D.C.  
Barcelona Graduate School of Economic, Summer Forum, Barcelona, Spain  
Stanford University, Comparative Politics Seminar, Palo Alto, CA  
Pacific Conference for Development Economics, UCLA, CA  
MPSA, Annual conference, Chicago, IL  
Tel Aviv University, Department Seminar, Israel  
Hebrew University, Department Seminar, Jerusalem, Israel

### **2013**

Columbia University, Seminar on Development Strategies, NYC, NY  
ISPP, Annual conference, Hertzeliya, Israel  
EPSA, Annual conference, Barcelona, Spain  
University College London, Experiments in Governance and Politics, London  
The World Bank, Working Group in African Political Economy, Washington D.C.  
Working Group in African Political Economy (National WGAPE), MIT, MA  
MPSA, Annual conference, Chicago, IL  
Duke University, Political Economy Seminar, Durham, NC  
3ie/IFPRI, Political Economy Seminar, Washington D.C.  
John Hopkins (SAIS), African Studies Seminar, Washington D.C.  
Stanford, Right to Information and Technology conference, Palo Alto, CA  
Yale University, Corruption, Accountability, and Governance in Africa, Council on  
African Studies, New Haven

### **2012**

Stanford University, Experiments in Governance and Politics, Palo Alto, CA  
Africa Studies Association Annual Conference, Philadelphia, PA  
University of Wisconsin-Madison, Comparative Politics Seminar, WI  
UT Dallas, The Negotiations Center Speaker Series Seminar, Texas  
Stanford University, CDRRL Public Goods Provision conference, Palo Alto  
MPSA, Annual conference, Chicago, IL  
Yale University, Causal Inference and Research Design Seminar, New Haven  
NYU, Contemporary African Political Economy Research Seminar, NY  
University of British Columbia, Political Economy Seminar, Vancouver  
London School of Economics, Political Economy Seminar, London

### **2011**

Massachusetts Institute of Technology, invited talk, Cambridge, MA  
Vanderbilt University, invited talk, Nashville TN  
The Ohio State University, invited talk, Columbus OH  
University of Pennsylvania, invited talk, Philadelphia, PA  
Temple University, invited talk, Philadelphia, PA  
APSA, Annual conference, Seattle  
EPSA, Annual conference, Dublin, Ireland  
Alexander Hamilton Center Conference, NYU, NY  
WPSA, Annual conference, San Antonio, Texas  
MPSA, Annual conference, Chicago, IL  
Midwest International Economic Development Conference, Madison, WI  
Annual African Studies Student Conference, BU, Boston, MA

PROFESSIONAL  
SERVICE

**Executive Committee:**

- *Evidence in Governance and Politics (EGAP)*

**Editorial Board Member:**

- *American Journal of Political Science*

**Reviewer:**

- *American Political Science Review, American Journal of Political Science, American Journal of Sociology, African Affairs, British Journal of Political Science, Conflict Management and Peace Sciences, Comparative Politics Studies, Journal of Conflict Resolution, Journal of Politics, Journal of Experimental Political Science, International Organization, International Theory, Proceedings of the National Academy of Sciences, Rationality & Society, Research & Politics, Studies in Comparative International Development, World Development, World Politics, Quarterly Journal of Political Science*

GRADUATE  
STUDENTS  
(CURRENT)

- Jeremy Springman (UPenn)
- Gemma Dipoppa (UPenn)
- Michael Freedman (MIT)

GRADUATE  
STUDENT  
PLACEMENTS

- Emmerich Davies (Harvard)

OTHER

**Statistical Programming / Markup Languages:**

- *R, Stata, L<sup>A</sup>T<sub>E</sub>X*

**Languages:**

- Hebrew and English; Rudimentary Arabic

WORK  
EXPERIENCE

**Yoel Geva, Ltd**, Tel Aviv, Israel

*Senior Lecturer*

**2000 – 2005**

**Shaldor Management Consulting**, Tel Aviv, Israel

*Consultant*

**1999 – 2000**

**Kidum Ltd**, Tel Aviv, Israel

*National Teacher Supervisor*

**1997 – 1999**

*Instructor*

**1995 – 1997**

**Israel Defense Forces**, Israel

*Infantry Company Commander (Lieutenant)*

**1990 – 1994**