

## Guy Grossman: 5/2017

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CONTACT INFORMATION      Department of Political Science      +1-917-664-6946 (Mobile)  
University of Pennsylvania      +1-215-898-4209 (Work)  
208 S. 37th Street (225 Stiteler Hall)      ggros@sas.upenn.edu  
Philadelphia, PA 19104-6215      <http://sites.sas.upenn.edu/ggros>

ACADEMIC POSITIONS      **Assistant Professor, University of Pennsylvania**      **2012 – present**  
Department of political science  
**Visiting Associate Scholar, Princeton University**      **2015 – 2016**  
Department of Politics & Empirical Studies of Conflict  
**Postdoctoral Research Associate, Princeton University**      **2011 – 2012**  
Office of Population Research

EDUCATION      **Columbia University** New York City, NY  
Ph.D., Political Science, 2011 (*with distinction*)  
M.A., Political Science, 2006  
**Tel Aviv University** Tel Aviv, Israel  
M.A., History and Philosophy of Science and Ideas , 2004 (*Summa cum laude*)  
L.L.B., Law, 1999 (*Magna cum laude*)

BOOK      [1] “Information and Political Accountability: A New Method for Cumulative Learning.” Dunning, T., G. Grossman, M. Humphreys, S. Hyde, and C. McIntosh. Under contract with *Cambridge University Press*.

PEER-REVIEWED PUBLICATIONS      [16] 2017. Grossman, G., J.H. Pierskalla, E. Boswell Dean. “Government Fragmentation and Public Goods Provision.” *Journal of Politics*.  
[15] 2017 Grossman, G., K. Michelitch, M. Santamaria “Texting Complaints to Politicians: Name Personalization and Politicians’ Encouragement in Citizen Mobilization.” *Comparative Political Studies*.  
[14] 2017. Gottlieb, J., G. Grossman, A.L. Robinson. “Do Men and Women Have Different Policy Preferences in Africa? Determinants and Implications of Gender Gaps in Policy Prioritization.” *British Journal of Political Science*.  
[13] 2016. Croke, K., G. Grossman, H. Larreguy, J. Marshall. “Deliberate disengagement: How education decreases political participation in electoral authoritarian regimes” *American Political Science Review* 110(3): 579–600.  
[12] 2016. Grossman, G., O. Gazal, S. Pimentel, J. Weinstein. “Descriptive Representation and Judicial Outcomes in Multi-Ethnic Societies.” *American Journal of Political Science*, 60(1): 44–69.

- [11] 2015. Grossman, G, D. Manekin and D. Miodownik. “The Political Legacies Of Combat: Attitudes Towards War And Peace Among Israeli Ex-Combatants.” *International Organization*, 69(4): 981–1009.
- [10] 2015. Grossman, G. “Renewalist Christianity and the Political Saliency of LGBTs: Theory and Evidence from Sub-Saharan Africa.” *Journal of Politics* 77(2): 337–351.
- [9] 2014. Grossman, G. and W. Hanlon. “Do better monitoring institutions increase leadership quality in community organizations? Evidence from Uganda.” *American Journal of Political Science*, 58(3): 669–686.
- [8] 2014. Grossman, G., M. Humphreys and G. Sacramone-Lutz. “‘I wld like u WMP to extend electricity 2 our village:’ On Information Technology and Interest Articulation.” *American Political Science Review*, 108(3):688–705.
- [7] 2014. Grossman, G. and J. Lewis. “Administrative Unit Proliferation.” *American Political Science Review*, 108(1):196–207.
- [6] 2014. Grossman, G. “Do Selection Rules Affect Leader Responsiveness? Evidence from Uganda.” *Quarterly Journal of Political Science*, 9(1):1–44.
- [5] 2013. Baldassarri, D. and G. Grossman. “The Effect of Group Attachment and Social Position on Prosocial Behavior: Evidence from Lab-in-the-Field Experiments.” *PLoS ONE* 8(3): e58750.
- [4] 2012. Grossman, G. and D. Baldassarri. “The Impact of Elections on Cooperation: Evidence from a Lab-in-the-Field Experiment in Uganda.” *American Journal of Political Science*, 56(4): 964–985.
- [3] 2011. Baldassarri, D. and G. Grossman. “Centralized-sanctioning and legitimate authority promote cooperation in humans.” *Proceedings of the National Academy of Sciences*, 108(27): 11023–11027.
- [2] 2011. Grossman, G. “Lab-in-the-field Experiments,” *Newsletter of APSA experimental section*, 2(2): 13-18.
- [1] 2006. Grossman, G. and R. Kaplan. “Courage to Refuse.” *Peace Review* 18(2):189–197.

BOOK CHAPTERS

- [2] 2016. Grossman, G. “Leadership Selection Rules and Decentralized Governance.” in *Decentralized Governance and Accountability: Academic Research and the Future of Donor Programming*, eds. Erik Wibbles and Jonathan Rodden, chapter 2, pp. 49–74.
- [1] 2015. Grossman, G. and L. Paler. “Using Field Experiments to Study Political Institutions.” in *Routledge Handbook of Comparative Political Institutions*, eds. Jennifer Gandhi and Ruben Ruiz-Rufino, pp. 84–97.

UNDER REVIEW

- [7] 2016 Grossman, G., and K. Michelitch “Information Dissemination, Competitive Pressure, and Politician Performance between Elections: A Field Experiment in Uganda,” revise and resubmit at *APSR*
- [6] 2016 Gottlieb, J., G. Grossman, H. Larreguy, B. Marx, “A Signaling Theory of Distributive Policy Choice: Evidence From Senegal”
- [5] 2016 Grossman, G., M. Humphreys and G. Sacramone-Lutz., “Information Technology and Political Engagement: Mixed Evidence from Uganda”
- [4] 2016. Manekin, D., G. Grossman, and T. Mitts. “Contested Ground: Disentangling Material and Symbolic Attachment to Territory”
- [3] 2017 Dipoppa, G., and G. Grossman, “Instrumental Political Participation and External Efficacy: Evidence from English Local Elections”
- [2] 2017 Getmansky, A, G. Grossman and A. Wright “Border Walls and the Economics of Crime”
- [1] 2017. Grossman, G., D. Manekin and M. Margalit “The Effect of Sanctions on Public Opinion”

AWARDS

- *NEPS Medal for Best Publication in Peace Science, 2016.*
- *Lawrence Longley Award for the best article on representation and electoral systems published in 2015.*
- *Winner of the Information Technology and Politics APSA Section Best Paper Award, 2014.*
- *Winner of The Kellogg/Notre Dame Award for the best paper in Comparative Politics, Midwest Political Science Association, 2014.*
- *Honorable Mention, The Sage Paper Award for best paper in Comparative Politics presented at APSA annual meeting, 2012.*
- *Honorable Mention, The Best Political Sociology Article published in 2012, by the American Sociology Association.*
- *Honorable Mention best paper award for faculty, 2012, of the Rationality and Society section of the American Sociological Association.*

FELLOWSHIPS

- Fellow, The Harry S. Truman Research Institute for the Advancement of Peace **2013 – 2014**
- Fellow, Center for the Study of Development Strategies, Columbia University **2011 – present**
- Fellow, Institute for Social and Economic Research, Columbia University **2010 – 2011**
- Fellow, International Development and Globalization Program (IGERT) **2006 – 2010**

## GRANTS

### 2017

- Economic Development & Institutions (EDI) consortium (\$288,440)
- Evidence in Governance and Politics / DFID (\$188,906)
- The Brown Center for International Politics, UPenn (\$4,960)

### 2016

- University of Pennsylvania, SAS Research Opportunity Grant (\$5,000)
- Center for Effective Global Action (CEGA), seed grant, (\$10,265)

### 2015

- The Brown Center for International Politics, UPenn (\$4,500)
- Evaluation of ACODE scorecard project in Uganda (\$115,405)
- DANIDA: Evaluation of ACODE scorecard project in Uganda (\$25,000)
- World Bank: Public Service Reform in Guinea project— seed grant (\$25,000)

### 2014

- Stanford Global Development and Poverty Initiative (\$49,950)
- Israel Institute research grant – public opinion on war and peace (\$10,000)
- University of Pennsylvania, SAS Research Opportunity Grant (\$10,000)
- Oil governance in Uganda (\$85,553)
- Oil governance in Uganda (\$30,000)
- NSF (Award ID: 1260631) – uSpeak evaluation (\$317,000)

### 2013

- The Harry Truman Research Institute for the Advancement of Peace (\$10,000)
- The Tami Steinmetz Center for Peace Research (\$6,700)
- The Eshkol Institute for Social, Economic and Political Research (\$3,200)
- 3ie Open Window Grant (\$425,000 - deferred)

### 2012

- Deepening Democracy Programme - local governance in Uganda (\$348,239)
- Local governance in Uganda (\$203,780)

### 2011

- National Democratic Institute – cooperation in small groups (\$250,000)
- Institute for Social and Economic Research, CU (\$5,000)

### 2010

- International Development and Globalization Program, CU (Seed Grant)
- Center for the Study of Development Strategies, CU (\$9,000)
- NSF (Award ID: 0924778): CU sub-grant (\$60,945)
- NSF(Award ID: 0921204): Doctoral Dissertation Improvement Grant (\$11,800)

### 2009 and earlier

- Initiative for Policy Dialogue (IPD), CU (Summer Research Grant)
- Graduate School of Arts and Science, Summer Research Funding, CU
- International Development and Globalization Program, CU (Summer Research)
- Social Science Research Council: DPDF
- Cohn Institute, Excellence Fellowship, Tel Aviv University

## CONFERENCES/ INVITED TALKS

### 2017

- EPSA, Annual conference, Milan, Italy
- Toulouse Political Economy working group, France
- IFPRI Workshop on The Role of Information in Improving Governance, DC
- Harvard Experimental Political Science Graduate Conference (*keynote*) MA
- Evidence in Governance and Politics Conference, Paris France
- Houston University, Political Economy Conference, Houston TX
- NYU Abu Dhabi, WESSI – workshop senior mentor, Abu Dhabi
- Southern Political Science Association, Annual conference, New Orleans

## 2016

- Hebrew University, Causal Inference Lecture, Jerusalem, Israel
- Tel Aviv University, Department Seminar, Israel
- African Studies Association, Annual conference, Washington, DC
- Princeton, Center for Information Technology Policy (Computer Science), NJ
- Princeton University, Princeton's Development Lab, NJ
- Brown University, Watson Institute for International and Public Affairs, RI
- Johns Hopkins, School of Advanced International Studies, Washington, DC
- EGAP, Tri-annual workshop, New Haven, CT
- APSA, Annual conference, Philadelphia, PA
- EPSA, Annual conference, Brussels, Belgium
- NYU Abu Dhabi, invited speaker seminar, Abu Dhabi
- TicTec2016, *Keynote speaker*, Barcelona, Spain
- EGAP, Tri-annual workshop, Cape Town, SA
- UC San Diego, School of Global Policy & Strategy, CA
- Evidence in Governance and Politics, Cape Town, South Africa
- Princeton University, ICT and Governance Workshop, NJ
- Duke, Geospatial Data, Governance and the Future of Development Aid
- Princeton University, Comparative Politics Colloquia, NJ
- Penn State University, Conference on Data-Driven Development in Africa, PA

## 2015

- Haifa University, department seminar, Israel
- Washington University at St. Lewis, Political science, MO
- International Food Policy Research Institute, Washington DC
- Ryerson University, Political Behavior workshop, Toronto, CA
- UT Austin, CP/IR seminar, Austin, TX
- New York University, NYC, NY
- APSA, Annual conference, San Francisco, CA
- Harvard Meeting on Political Geography, Cambridge, MA
- NYU, IR/Comparative Politics speaker seminar, NYC, NY
- Yale, Political Economy Leitner Seminar, New Haven, CT
- NYU, Contemporary African Political Economy Research Seminar, NY
- UC Berkeley, Comparative Politics Colloquium, Berkeley, CA
- LSE, Political Economy Seminar (PSPE group), London, UK

## 2014

- Inter-American Development Bank (IDB), Invited Speaker Series, Washington
- Hertie School of Governance, Political Institutions Workshop, Berlin, Germany
- Juniata College, Baker Institute for Peace and Conflict Studies, PA
- UNC at Chapel Hill, Department Speaker Series Seminar, NC
- Princeton University, Experiments in Governance and Politics, NJ
- Georgetown, Initiative on Innovation, Development and Evaluation, Washington
- Notre Dame Law, Behavioral and Experimental Law & Economics, London, UK
- APSA, Annual conference, Washington D.C.
- Barcelona Graduate School of Economic, Summer Forum, Barcelona, Spain
- Stanford University, Comparative Politics Seminar, Palo Alto, CA
- Pacific Conference for Development Economics, UCLA, CA
- MPSA, Annual conference, Chicago, IL
- Tel Aviv University, Department Seminar, Israel
- Hebrew University, Department Seminar, Jerusalem, Israel

## 2013

- Columbia University, Seminar on Development Strategies, NYC, NY
- ISPP, Annual conference, Hertzeliya, Israel
- EPSA, Annual conference, Barcelona, Spain
- University College London, Experiments in Governance and Politics, London
- The World Bank, Working Group in African Political Economy, Washington D.C.
- Working Group in African Political Economy (National WGAPE), MIT, MA

- MPSA, Annual conference, Chicago, IL
- Duke University, Political Economy Seminar, Durham, NC
- 3ie/IFPRI, Political Economy Seminar, Washington D.C.
- Johns Hopkins (SAIS), African Studies Seminar, Washington D.C.
- Stanford, Right to Information and Technology conference, Palo Alto, CA
- Yale University, Corruption, Accountability, and Governance in Africa, Council on African Studies, New Haven

## 2012

- Stanford University, Experiments in Governance and Politics, Palo Alto, CA
- Africa Studies Association Annual Conference, Philadelphia, PA
- University of Wisconsin-Madison, Comparative Politics Seminar, WI
- UT Dallas, The Negotiations Center Speaker Series Seminar, Texas
- Stanford University, CDRRL Public Goods Provision conference, Palo Alto
- MPSA, Annual conference, Chicago, IL
- Yale University, Causal Inference and Research Design Seminar, New Haven
- NYU, Contemporary African Political Economy Research Seminar, NY
- University of British Columbia, Political Economy Seminar, Vancouver
- London School of Economics, Political Economy Seminar, London

## 2011

- Massachusetts Institute of Technology, Cambridge, MA
- Vanderbilt University, Nashville TN
- The Ohio State University Columbus OH
- University of Pennsylvania, Philadelphia, PA
- Temple University, Philadelphia, PA
- APSA, Annual conference, Seattle
- EPSA, Annual conference, Dublin, Ireland
- Alexander Hamilton Center Conference, NYU, NY
- WPSA, Annual conference, San Antonio, Texas
- MPSA, Annual conference, Chicago, IL
- Midwest International Economic Development Conference, Madison, WI
- Annual African Studies Student Conference, BU, Boston, MA

## PROFESSIONAL SERVICE

### **Evidence in Governance and Politics (EGAP)**

- Executive Board Director 2015–
- Member 2013 –

### **Editorial Board**

- *American Journal of Political Science* 2014–

### **Award Committees**

- *Lawrence Longley Award* (Committee chair, 2016)
- *Experimental Research Section's Best Paper Award* (Committee chair, 2016)
- *APSA Best Dissertation Award in IT & Politics* (Committee member, 2015)

### **Reviewer:**

- *American Political Science Review, American Journal of Political Science, American Journal of Sociology, African Affairs, British Journal of Political Science, Conflict Management and Peace Sciences, Comparative Politics Studies, Journal of Conflict Resolution, Journal of Politics, Journal of Experimental Political Science, International Organization, International Theory, Proceedings of the National Academy of Sciences, Rationality & Society, Research & Politics, Studies in Comparative International Development, World Development, World Politics, Quarterly Journal of Political Science*

UNIVERSITY  
SERVICE

**School of Arts & Science**

- SAS Africa Working Group (2013-2017)
- Dean's Council on Innovation (2014-2015)

**Political Science department**

- Comparative Politics Seminar organizer (2013-2015)
- Graduate Admission Committee (2013-2015)

GRADUATE  
STUDENTS

**Current**

- Jeremy Springman (UPenn)
- Gemma Dipoppa (UPenn)
- Michael Freedman (MIT)

**Past Students (Placement)**

- Emmerich Davies (Harvard)

OTHER

**Statistical Programming / Markup Languages:**

- *R*, Stata, L<sup>A</sup>T<sub>E</sub>X

**Languages:**

- Hebrew and English; Rudimentary Arabic

WORK  
EXPERIENCE

**Yoel Geva, Ltd**, Tel Aviv, Israel

*Senior Lecturer*

**2000–2005**

**Shaldor Management Consulting**, Tel Aviv, Israel

*Consultant*

**1999–2000**

**Kidum Ltd**, Tel Aviv, Israel

*National Teacher Supervisor*

**1997–1999**

*Instructor*

**1995–1997**

**Israel Defense Forces**, Israel

*Infantry Company Commander (Lieutenant)*

**1990 – 1994**